# a. micah mills

#### STORYTELLER & MARKETING PROFESSIONAL

#### **CONTACT**

#### Location

Austin, Texas United States

#### Cell Phone

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#### Email

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#### **EDUCATION**

#### Texas A&M University

B.S., Agricultural Communications and Journalism

#### **SYSTEMS**

Adobe Creative Suite:

Acrobat Pro

InDesign

Illustrator

Lightroom

Photoshop

Asana

Hootsuite

Jira

MailChimp

Salesforce Social Studio

Squarespace

#### **CERTIFICATIONS**

Facebook Certified Digital Marketing Associate

**Hootsuite Certified** 

Twitter Fliaht

School Certified

#### **EMPLOYMENT**

### Assembly

March 2022 - April 2022

Social Media Manager

- Managed content strategy and calendar across Instagram, Facebook, LinkedIn, Pinterest, and TikTok with a following of nearly 10K, 1M+ impressions, and 50K email subscribers
- Self-produced content from shoots and events and repurposed existing content to fit different platforms
- Developed social strategy with action plan to increase social cadence, content variation, and expansion to other social channels
- · Guided creative team in content ideation and creation for blogs, newsletters, and captions

## met/gal art + advisory Marketing Manager

October 2020 - March 2022

- Led all marketing and brand strategy including: holistic digital footprint, vendor management, event planning, and employee and client touchpoints
- Worked with Sales to provide collateral and proposal creation, securing over \$1M in revenue with a projection of \$2M+ the two years following
- Designed, coordinated, and executed event marketing campaigns with an average email open rate of 45%
- Directed ongoing, nationwide project video and photo shoots including logistics for both pre and post-production
- Managed various agencies, printers, vendors, and freelancers for creative needs
- Redesigned website in first 90+ days to ensure mobile responsiveness, accessibility company values, and aesthetic represented the current brand

#### GoDaddy

April 2019 – October 2020

Creative Marketing Specialist

- Managed social media and brand strategy for 20,000+ small businesses
- Executed boostable designs, parameters, and campaigns for Facebook Ads
- Spearheaded DEI conversations to create a more diverse stock photo library that was more culturally inclusive of people of color, the LGBTQIA+ community, and people with physical disabilities
- Created training for content team to adhere to National Association of REALTORS® social
  and ad guidelines to avoid discrimination, raising compliance by 90% in three months

#### Locale

February 2018 - March 2019

Marketing Coordinator

- · Managed all day-to-day marketing efforts across 10 properties in three cities
- Organized planning and execution of 2,500+ person SXSW travel event to create buzz about travel startups and launch new product
- Developed and executed social media content initiatives with an organic increase in followers of 1500%
- · Recruited social influencers to gain awareness, build relationships, and generate content
- Directed and staged product, lifestyle, and instructional photo and video shoots

#### STG Design

September 2015 - March 2018

Marketing Coordinator

- Managed marketing campaigns by analyzing data and trends, organizing content calendars, and setting and tracking a budget; increased email subscribers and CTR by 10%+ each campaign and grew social followers by 40%
- Created collateral, proposals, and presentations (given by C-suite) for clients ranging from small and local to multinational tech companies; improved processes, resulting in 25% more shortlisted and won projects
- Led company's 40<sup>th</sup> Anniversary Committee to plan year-long social campaign ending in a 300+ person event to commemorate company milestone